

Special Feature

Investment
Opportunities
in the Mexican
Space Industry

**The Lifestyle
Feature**

Five Essential
Exemplars of
Mexican Folk Art

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para
exportadores**

Negocios

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**MEXICAN
Aerospace:**
*An Industry
on the rise*

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FROM PROMÉXICO.



The Mexican aerospace industry is booming. Mexico offers, unlike other nations in the globe, countless advantages and favorable conditions for the sector's development, many of which have attracted the attention –and investment– of global industry giants.

Mexico's competitive production costs; its network of trade agreements that facilitates the import of raw materials and the export of advanced manufacturing to the world's leading markets; a supply chain that is consolidating quickly and strongly; world-class logistics infrastructure; a clear promotion policy that encourages productive investment; and what is acclaimed by most aerospace companies, its specialized and highly qualified personnel. In short, Mexico boasts a business environment that

has enabled the safe landing of leading aerospace companies in the country.

Furthermore, the sector's rapid development and short and medium-term growth expectations have led Mexican companies with long track records and experience in specialized manufacturing and design for sectors such as the automotive, to explore opportunities in the aerospace industry's supply chain.

Mexico's aerospace industry is rapidly gaining altitude, driven by three main engines: investments from large global companies in the sector, the development of Mexican suppliers and the ability and talent of the Mexican workforce. And as if that were not enough, a smooth flight is forecast for the industry thanks to the synergy that has been created between the public, private and academic sector to boost its development and secure its growth.

Welcome to *Negocios!*



LOGISTICS

REINFORCING MEXICO'S PORTS

Hutchison Port Holdings (HPH), part of Hong Kong-based conglomerate Hutchison Whampoa, is investing over 15 million USD in three mobile harbor cranes to reinforce ports on Mexico's Pacific coast.

HPH's Lázaro Cárdenas Multipurpose Terminal will receive two cranes, each with a capacity of over 100 tons, while the third crane will operate at the Manzanillo International Terminal.

In September 2012, HPH Mexico invested 15 million USD to upgrade the infrastructure at Manzanillo with eight rubber-tyred gantry cranes with a capacity of up to 40 tons each.

www.hph.com



RENEWABLE ENERGY

LATIN AMERICA'S BIGGEST SOLAR PLANT

Will be located in Mexico

Gauss Energía, a Mexican business development firm specialized in the energy sector, will begin operations in its 100 million USD-30 megawatt (MW) Aura Solar I photovoltaic plant in August 2013. The company closed financing on the project after signing deals with Nafin,

the Mexican development bank, and the International Finance Corporation (IFC) for about 75% of the cost. Mexican investment fund and project owner Corporación Aura Solar will fund the remainder.

Aura Solar I is expected to be the largest

photovoltaic plant in Latin America. The plant is located on a 100-hectare site in La Paz, Baja California Sur –a region where average daily global horizontal radiation tops 5.7 kilowatt-hour per square meter, one of the most suitable for solar energy generation in Mexico. It

will consist of 131,800 polycrystalline modules with single-axis trackers, to produce an estimated 82 gigawatt-hour per year –enough to supply energy to 164,000 people, roughly 64% of the population of La Paz.

gauss.com.mx

MEXICO IS A COMPETITIVE DESTINATION FOR THE AEROSPACE INDUSTRY

Discover Mexico

- Since 2004, the country has recorded annual growth in the sector of close to 20%
- There are currently 270 aerospace companies and supporting entities, most of which hold NADCAP and AS9100 certification.
- Key aerospace industries are concentrated in six states and employ over 31,000 highly-trained professionals.
- Mexico exported 5.04 billion dollars in 2012, 16.3% more than in 2011.



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